

Navacord adds boutique brokerage Brookstone Insurance Group Inc.

Oakville-based firm caters to businesses and high-net worth clientele

TORONTO, March 3, 2020 – Navacord Corp., one of Canada’s top commercial insurance brokerages and a leader in risk management services, is pleased to announce the addition of Brookstone Insurance Group Inc., effective March 2, 2020.

Brookstone was founded in 2015 and is a boutique brokerage providing highly personalized service to address the unique needs of businesses & high-net worth individuals. With roots in servicing substantial commercial clients and the management of a large regional brokerage, Brookstone provides their clients with decades of both insurance and management experience. A sense of urgency, integrity, personal care and foresight top the list of Brookstone values.

“We are very excited about the decision to join Navacord. Their expertise and dedication to clients in every line of business will be invaluable to Brookstone. We look forward to continuing to service our clients while benefitting from the power and resources of a national brokerage.” said Don Vince, President of Brookstone.

“We’re delighted to welcome the Brookstone team to the Navacord fold,” said Shawn DeSantis, Navacord President and CEO. “Brookstone’s expertise is complimentary to Navacord’s and their Oakville location builds out our presence in the Ontario market.”

About Navacord

Founded in 2014 and headquartered in Toronto, Navacord is one of Canada’s top five commercial insurance brokerages and a leader in risk management services with more than \$1 billion in premiums. From commercial and personal insurance to surety, employee benefits and retirement consulting, Navacord leverages national strength and a wealth of resources with the local-touch service of industry-specialized Navacord Broker Partners to deliver the trusted advice, expertise and unique insurance solutions our clients need to face the future with confidence.

With a unique ownership model and value proposition, Navacord is the preferred partner for entrepreneurial insurance brokerages seeking to grow as a part of something bigger, while maintaining their unique identity and culture.

About Brookstone

Founded in 2015, Brookstone is a boutique brokerage providing a full suite of insurance products and risk management services to clients across Ontario. Brookstone is based in Oakville, Ontario.